Revision number: 9

Purchasing Agent: GLENDON MITCHELL

Item: **ELECTRONIC DOCUMENT MANAGEMENT SYSTEM/IMAGING/COLD/WORKFLOW SOFTWARE, * IMAGING HARDWARE**

Vendor: 01566I D   -   IBM CORPORATION
420 E SOUTH TEMPLE 5TH FLOOR
SALT LAKE CITY UT 84111-1319

	Market Support	SW	Services
Internet Homepage:	www.ibm.com		
Telephone:	(801) 328-6927	(602) 651-5367	(503) 578-2450
Fax number:	(801) 328-6692	(602) 217-2181	(503) 587-2345
Contact:	MIKE VRANES	Christine Alder	Shannon Todd-Olson
Email address:	vranesmg@us.ibm.com	cjalder@us.ibm.com	stodd@us.ibm.com

Brand/trade name:

Price: IBM Lotus Passport Advantage Volume Purchase Agreement

Terms:
Effective dates: 11/19/99 through 11/18/2002
Days required for delivery:
Price guarantee period:
Minimum order: N/A
Min shipment without charges: N/A
Other conditions:
Renewal Options: 1 option of 1 year each

REVISION #9: UPDATE CONTACT INFORMATION.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

REPORTS: The contractor will submit quarterly reports to the state purchasing agent showing quantities and dollar volume of purchases by each state agency and political subdivision. These reports will be due 10 days after the calendar quarter.

* IMAGING HARDWARE:
    HARDWARE INCLUDING SCANNERS MAY BE PURCHASED AGAINST THIS CONTRACT IF IBM SOFTWARE IS INCLUDED. HARDWARE ONLY PURCHASES ARE NOT ALLOWED. USERS ARE TO OBTAIN A WRITTEN HARDWARE QUOTE FROM A LISTED IBM RESELLER AS WELL AS FROM THE VENDORS LISTED UNDER THE STANDARD STATE PC STORES CONTRACTS OR THE MANUFACTURER DIRECT CONTRACTS (WSCA). HARDWARE PURCHASE SHALL THEN BE AWARDED TO THE LOWEST BID MEETING AGENCY REQUIREMENTS.

Avacom will serve as IBM Business Partner for ordering and distribution channel for the EDMSuite Software ordered through the State of Utah's IBM Passport Advantage Volume Purchase Agreement Contract:

Vendor # 94629A   **Avacom**
                             Attn. Reza Hosseini
                             17332 Von Karman Ave #120
                             Irvine, CA 92614
                             (949) 852-0722 Ext 26

IBM/ Avacom State Contract Scope

Products covered include:
¢   IBM ImagePlus VisualInfo for Microsoft Windows NT, which is now called IBM Content Manager
        v.6.1, plus related client or Web browser based software for users. The contract with IBM includes
        both the library and object server software.
¢   IBM DB 2 UDB for Windows NT
¢   IBM ADSM version 3.1 (Hierarchical Storage Management)
¢   IBM EDMSuite Content Connect, which is now called IBM EIP Client Kit for Content Manager v6.1
¢   Kofax Ascent Capture software
¢   Avacom E-Mail Attach to GroupWise
¢   Avacom Web Access VIIS
¢   MS C++ Visual Studio
¢   Avacom and IBM Systems Integration, Consulting, or other related professional services.
¢   other related products.

Symatrix Ttechnolgy, Inc. will serve as IBM Business Partner for ordering and distribution channel for the EDMSuite Software ordered through the State of Utah's IBM Passport Advantage Volume Purchase Agreement Contract:

Vendor # 94659A   **Symatrix Technology, Inc.**
                             Attn: Brad Jensen
                             240 E. Morris Ave, Ste 350
                             Salt Lake City, UT 84115
                             (801) 485-6281

Vista Computer Technology will serve as IBM Business Partner for ordering and distribution channel for the EDMSuite Software ordered through the State of Utah's IBM Passport Advantage Volume Purchase Agreement Contract:

Vendor #   94713A   **Vista Computer Technology**
                             Attn: Dan Jensen
                             49 West Malvern Ave.
                             Salt Lake City, UT 84115
                             (801) 467-4888 ext. 0907

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The State of Utah recently entered this state-wide contract for electronic document management system technology (EDMS), document imaging systems, COLD technology, and workflow technology. This state

contract is also available for use by local government entities. In this new state contract, we combined multiple government agency procurement, and also concurrently established an enterprise-wide product standard for future purchases. This strategy gave us the best possible pricing. This new state contract for these technologies was awarded to IBM Corporation and Avacom, Inc. for their products.

Our overall requirement was for state-of-the-art technology which would integrate with, and allow continued use of our previously standardized IT products, such as Novell GroupWise, Internet based services, information technology security, etc. Also, the technology solution was required to provide very robust functionality at minimum overall cost. A brief, high level description of each technology, and potential line-of-business applications, follows:

The Umbrella Technology - EDMS

Electronic Document Management System (EDMS) technology includes the sub-component technologies described in the following paragraphs, and integrates them for the desktop user: (1) document Imaging systems, (2) computer output to laser disk (COLD), and (3) automated workflow. EDMS manages paper documents (scanned document images), word processing documents (electronic file formats), electronic video and audio clips, electronic mail, electronic data interchange (EDI) data, electronic forms, and other information forms typically used by government to provide services to citizens and business. EDMS is the technology that manages these diverse information sources in an organization, and brings it all together to the desktop of the information users. These technologies will fully integrate with existing or new information systems, such as databases, case management systems, etc. It also integrates with the limited EDMS and workflow functionality built into products like Novell's GroupWise.

Document Imaging Technology

Document Imaging technology is the electronic capture of images of documents, scanning the paper and efficiently managing the resulting electronic data.

Imaging is not the most efficient method to manage information if documents could otherwise be originally created and managed electronically, such as using word processing, electronic forms, EDI data streams, etc. However, in many cases organizations cannot control the form of their data sources, and end up receiving paper in the form of business letters, paper forms, pictures, etc. Imaging technology "takes an electronic picture" of the paper and manages this electronic picture alongside the other electronic file format types.

These individual images are managed using document indexing and cataloging techniques, and this technology manages millions of pages in electronic libraries for quick and easy retrieval. In some cases, optical character recognition (OCR), intelligent character recognition (ICR), optical mark sense recognition (OMR), or bar code recognition technologies are also used to extract indexing or other key information from the scanned paper sources (document pages, forms, etc.). Stored data can be reviewed at computer user's desktops or by customers or telecom muting government employees using the Internet. This technology allows improves worker productivity and provides a higher level of government services, allowing delivery of government managed documents to personal computers in the homes and businesses of customers.

COLD Technology

Computer Output to Laser Disk (COLD) technology is the electronic image capture of mainframe computer output, usually in the form of green bar paper, customer statements, etc. It is also used to produce electronic billing statements or other business applications.

Workflow Technology

Workflow technology is the automatic electronic moving of pre-defined types of information to different people designated within an organization's business processes. For example, if a purchase requisition follows a typical pattern, the originator would send it to their supervisor for approval. It would then be sent to the budget or accounting person, then to the purchasing department, then to a vendor who would fill the order. Workflow technology automatically moves the information to where it is needed next.

Quote Price: 14-Sep-01

Any and all prices herein are suggested prices only and are subject to change in IBM's sole discretion. Products listed herein are subject to withdrawal or modification by IBM at any time in IBM's sole discretion

Company Name: State of Utah Imaging State Contract PD-1132

Site Number: 7102996
Agreement Number: 54200

Contract Option: Passport Advantage Pricing

Selected Parts:		
Part Number	**Part Description**	**Item Price**
	"J" Level Pricing	
D5BU4LL	CONTENT MANAGER SERVER LIC/SW MAINT. 1 ANNIV	$10,459.00
D5BTVLL	CONTENT MANAGER CONCURRENT USER LIC/SW MAINT 1 ANNIV	$1,413.00
D5BTLLL	CONTENT MANAGER GATEWAY LIC/SW MAINT 1 ANNIV	$14,128.00
D5BUULL	CONTENT MANAGER ON DEMAND SERVER LIC/SW MAINT 1 ANNIV	$21,074.00
D5BULLL	CONTENT MANAGER ON DEMAND CONCURRENT USERY LIC/SW MAINT 1 ANNIV	$848.00
D5BUDLL	CONTENT MANAGER ON DEMAND GATEWAY LIC/SW MAINT 1 ANNIV	$14,128.00
	"Gov" Level Pricing	
D5BTDLL	EIP CLIENT KIT CONTENT MGR TEXT & IMAGE FEAT LIC/SW MAINT 1 ANNIV	$15,544.00
D5BT5LL	EIP CLIENT KIT FOR CONTENT MANAGER SERVER LIC/SW MAINT 1 ANNIV	$19,264.00
D5BS7LL	CONTENT MANAGER ENTRY BUNDLE USER LIC/SW MAINT 1 ANNIV	$2,606.00
D5BVBLL	DOCUMENT CONNECT LOTUS DOMINO SERVER INSTALL LIC/SW MAINT 1 ANNIV	$3,072.00
D5BVSLL	DOCUMENT CONNECT LOTUS DOMINO SVR UNLIMITED USER PER INSTL LIC/SW MAINT 1 A	$62,143.00
D5BW0LL	DOCUMENT CONNECT LOTUS NOTES CLIENT USER LIC/SW MAINT 1 ANNIV	$296.00
D5CVLLL	CONTENT MANAGER COMMONSTORE DOMINO GATEWAY LIC/SW MAINT 1 ANNIV	$7,770.00
D50KLLL	IBM CONT MGR COMMONSTORE EXCH USER LIC/SW MAINT 1 ANNIV	$19.06
Selected Parts:		
Part Number	**Part Description**	**Item Price**
	"Gov" Level Pricing	

D5BRALL	CONTENT MANAGER COMMONSTORE FOR DOMINO SERVER LIC/SW MAINT 1 ANNIV	$18,639.00
D5BVJLL	DOCUMENT CONNECT LOTUS DOMINO SERVER USER LIC/SW MAINT 1 ANNIV	$233.00
D5BRZLL	CONTENT MANAGER COMMONSTORE FOR SAP CLIENT LIC/SW MAINT 1 ANNIV	$152.00
D5BRRLL	CONTENT MANAGER COMMONSTORE FOR SAP INSTALL LIC/SW MAINT 1 ANNIV	$18,639.00
D5D1FLL	CONTENT MANAGER ISERIES SERVER LIC/SW MAINT 1 ANNIV	$7,761.00
D5D0XLL	CONTENT MANAGER ISERIES CONCURRENT USER LIC/SW MANIT 1 ANNIV	$1,166.00
D5D17LL	CONTENT MANAGER ISERIES GATEWAY LIC/SW MAINT 1 ANNIV	$15,541.00
D5D1PLL	CONTENT MANAGER ISERIES WORKFLOW FEATURE SERVER LIC/SW MAINT 1 ANNIV	$5,434.00

FINET COMMODITY CODE(S):

20484000000-Retrieval Systems, Computer Assisted: Indexing, Retrieval (CD ROM Jukebox, etc) and Access
    Systems
20680000000-Retrieval Systems, Computer Aided: Indexing, Retrieval and Access Systems (CD ROM Jukebox
    etc)
91828000000-Computer-Hardware Consulting
91829000000-Computer-Software Consulting
92034000000-Media Conversion Services
92038000000-Optical Scanning Services
20827000000-Communications, networking linking, etc.
20853000000-Integrated Software
20855000000-Inventory maintenance
20890000000-Utilities, Backup, Batchfile, Screen, Security, Virus Protection, etc.
20938000000-Database
    Object 6695 maintenance and renewal